

RSAM embraced by three leading Blue Cross Blue Shield firms in Q2, 2008.

Secaucus, NJ - May 2008: Relational Security Corporation, provider of the industry's most mature Risk and Compliance Management Software - RSAM™, today announced that RSAM was embraced independently by three of the leading Blue Cross Blue Shield firms in Q2, 2008. Relational Security historically has had a strong presence in the healthcare vertical, particularly among healthcare providers. Now it is starting to establish more of a foot print across health plans as well.

“The Blues are typically a very hard to impress and are not easily convinced. We are thrilled to see that three premier Blue Cross Blue Shield firms have picked RSAM as the IT-GRC tool of choice.” said Vivek Shivananda, President & CEO of Relational Security. “I feel part of this trend is due to RSAM's continued innovation and customers feeling more comfortable knowing that RSAM is a road-tested, proven solution and has been successfully deployed across so many organizations.”

The Blue Cross Blue Shield firms are not just concerned about safeguarding ePHI / HIPAA, and they tend to take a more holistic approach to risk & compliance management. Their requirements for a tool are quite comprehensive and span many areas such as risk assessments, multiple-regulatory compliance management, exception & vulnerability tracking, audit automation and privacy complaints management. “Our coherent framework & packaged offering appeals a lot to these firms,” said Kevin Day, CTO of Relational Security. “RSAM's ability to bring all the various risk-control-compliance data elements in a meaningful way and present useful metrics to key stakeholders is very compelling value proposition. This, combined with the rapid-implementation capabilities inherent in the technology, made RSAM the top choice for all three of these marquee Blues”

Some of Relational Security's marquee healthcare customers include:

- \$2b, \$7b, and \$8b Blue Cross and Blue Shield firms
- \$5b Health Plan in the northeast
- \$20b Health Foundation
- \$20b Medical Supplies Manufacturer
- Largest public healthcare provider in the US
- Regional & Specialty Healthcare provider
- \$2b Health Information Services company
- Universities with Medical Colleges
- State Health Departments

About Relational Security Corporation & RSAM™

Relational Security Corporation (RelSec) is the provider of the industry's leading Risk and Compliance Management Software - RSAM™. RelSec customers span a wide range of organizations from large global Fortune 500 organizations with unique and complex requirements to smaller single-site companies looking for structure, out-of-the-box deployment and consistency at a reasonable price-point. RSAM solutions are modular, and can be rapidly deployed, to help organizations automate their risk & compliance management processes in areas such as Risk Assessment, Compliance Management, Remediation Tracking, Audit Automation, Policy Exception Management, Vulnerability Tracking, Incident Management, Risk Inventory, Custom risk & compliance solutions built using the RSAM platform.